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10 June 1964
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[REDACTED]

Subject:

- A) Consolidation of the Technical Proposal for a Specific Format Chip Printer
- B) Form of Contract Proposed to Govern the Anticipated Procurement.

References:

- A) Performance Requirements for a Specific Format Chip Printer Document, dated 2 March 1964

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- B) [REDACTED] Letter dated 16 April 1964
- C) [REDACTED] Letter dated 3 June 1964

Enclosures:

Three (3) Copies of the Consolidated Technical Proposal for a Specific Format Chip Printer, SME-CF-122(B)

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Dear [REDACTED]

STATOTHR This letter will confirm the conversation which we had earlier today.

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[REDACTED] agrees to accept a CPIF type of contract as opposed to the straight CPFF type contract which was proposed in our previous letters (Reference "B" and "C"). Under the terms of a CPIF type of contract, we further agree to an eighty-twenty (80-20) sharing arrangement. Your suggestion, that performance incentives be negotiated upon the completion of Phase I, the Design Submittal and Acceptance, is an excellent one, in which [REDACTED] readily concurs.

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[REDACTED]

As a matter of convenience, the original technical proposal, SME-CF-122, and the Addendum, SME-CF-122A, have now been consolidated into one document, SME-CF-122(B). The consolidated document, SME-CF-122(B), is the enclosure to this letter. In essence, the consolidated document has been prepared by inserting the Addendum pages, in their proper sequence,

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into the original proposal. You will recall that the Addendum pages
resulted from the technical conference which was held with Messrs.
STATOTHR on 18 May 1964.

We look forward to working with you on this project. The appropriate
manpower and facilities are available, which would allow the job to be
started immediately.

Very truly yours,

STATOTHR